

# Intrapreneurs



# Intrapreneurs # Value Proposition

Intrapreneurship is acting like an entrepreneur within an established company.

Intrapreneurs bring entrepreneurial thinking and skills to build a career path within your organization.

At Intrapreneurs, our recruiting firm, we search for candidates who have this Intrapreneurs state of mind :

- Entrepreneurial at heart
- Self-motivated and disciplined
- Works well with others and towards a shared goal
- Growth mindset and loves to learn

Hiring Intrapreneurs bring major benefits : as they are passionate about their work and so entrepreneurially minded, they care about the success of your business as much as you do.

# Intrapreneurs # Team



Vincent Talleepied

Founder of **INTRAPRENEURS** in 2015.  
Career track in CIO advisory  
Knowledge of digital and business recruiting.  
Recognized expertise intrapreneurship.  
Real know-how in digital and organizational consulting

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Laurent Duclos

More than 30 years in professional services with IT publishers and integrators.  
Knowledge of agile projects applied to digital transformation and the teams that compose them.  
Uses his professionalism to detect your new talents, which are key to the success of your transformation projects.

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# Intrapreneurs # Clients

## Software publisher

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Econocom / Synertrade  
Trinov  
METI - CGI  
Efficacy  
Finalcad  
Dropbox  
Qlik

## Consulting

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Talan  
Exakis  
Nelite  
SQLI  
JICAP Performance  
G4

## Health / insurance

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Klesia  
Henner  
GFP  
Groupe Up  
Ramsay  
1HealthMedia

## Retail

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Truffaut  
Micromania  
GBH  
Weldom  
ADEO Leroy Merlin  
Lanvin





# Intrapreneurs.Careers #Commitment

We screen and select candidates who will be faster and more efficient and who will have the ability to fulfill their intrapreneurial potential within your organization. Direct hiring process is our unique approach.

Beyond skills, knowledge of your business environment is one of the must-have conditions to guarantee the success of your recruitment for the long term.

The right candidate must be able to meet your performance challenges and fit your corporate culture.



# Intrapreneurs.Careers # Know-How

We are dedicated to tech and we search for targeted profiles: technological expertise, business knowledge, soft skills and/or management skills.

## Tech / IS

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- Chief Information Officer
- Operation management
- Program manager
- Project manager
- Cloud architect
- Data scientist
- Senior / Junior Consultant
  - Technical
  - Functional

## Business

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- Sales executive
- Sales manager
- Account manager
- Marketing manager
- Solution architect
- Pre-sales consultant
- Customer Success manager
- Customer success engineer
- Service level manager



# Intrapreneurs.Careers # Approach

Our professional improvement offering is based on the candidate's ability to :

- Understand your business,
- Understand the challenges of the transformation of your company,
- Validate the necessary experience to accelerate the integration and the expected performance,
- Provide the level of hard-skills in line with your expectations,
- Measure potential for long term perf,
- Match soft skills and personality of the candidates with your expectations.

A close-up, black and white photograph of a laptop keyboard, showing keys like 'S', 'D', 'C', 'X', 'W', 'CMD', and 'FN'. The image is on the left side of the page, partially overlapping the text area.

# Intrapreneurs.Careers # Digital tools

We love **tech** and we use it.

We have a unique expertise in social networks search. We are keen users of AI to parse resume, to match job opportunities candidates and to profile the best candidates. We have async and sync video interviews.

Intrapreneurs has a database of 20 000 talents in the tech industry that we can dig into to get the best candidates for you.

We also offer online assessments whether for hard skills or soft skills.

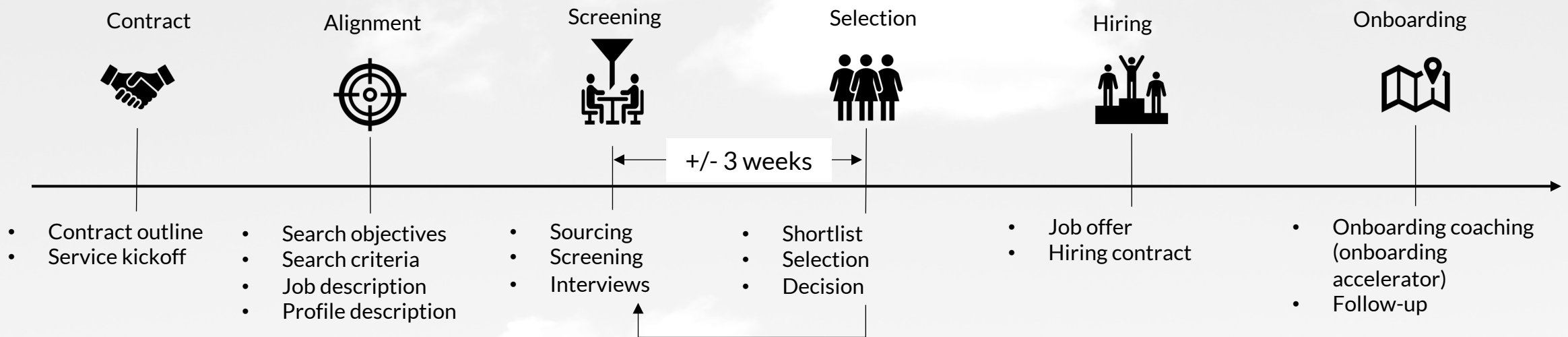
We set you up with a customer portal that helps you manage your internal recruiting process.

But we also have a **human touch** during the screening and selection process. We are fair and benevolent with candidates to get the best out of them.

# Intrapreneurs.Careers # Agile process

A project-mode methodology designed for sustainable recruitment.

Communication with your HR department on the progress of the selection process.





# Intrapreneurs

# Contacts

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